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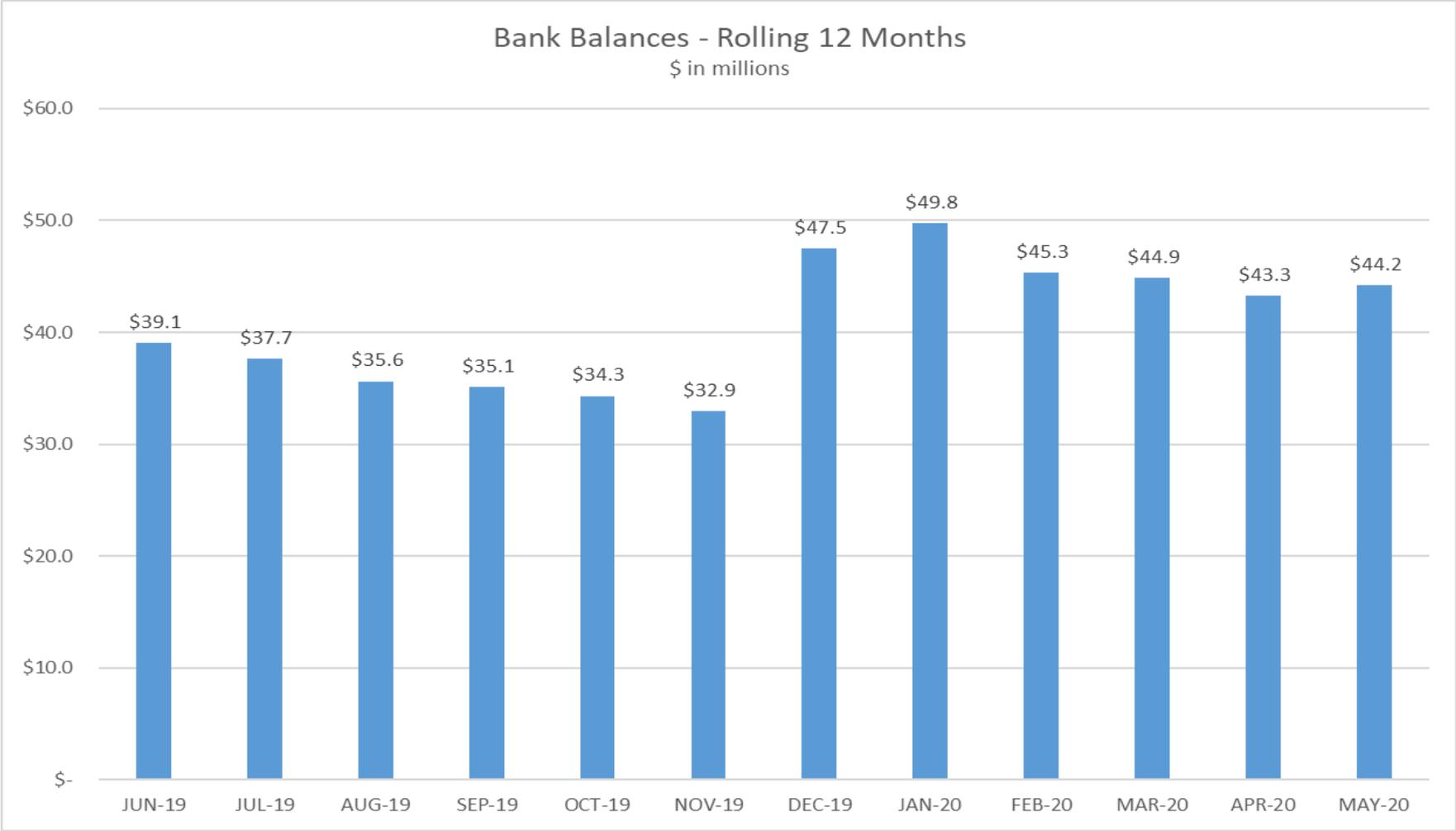
LIFE LIVED AT YOUR PACE

Unaudited Financial Information

FY 2020

YTD Through May 2020

Bank Account Balances



General Fund

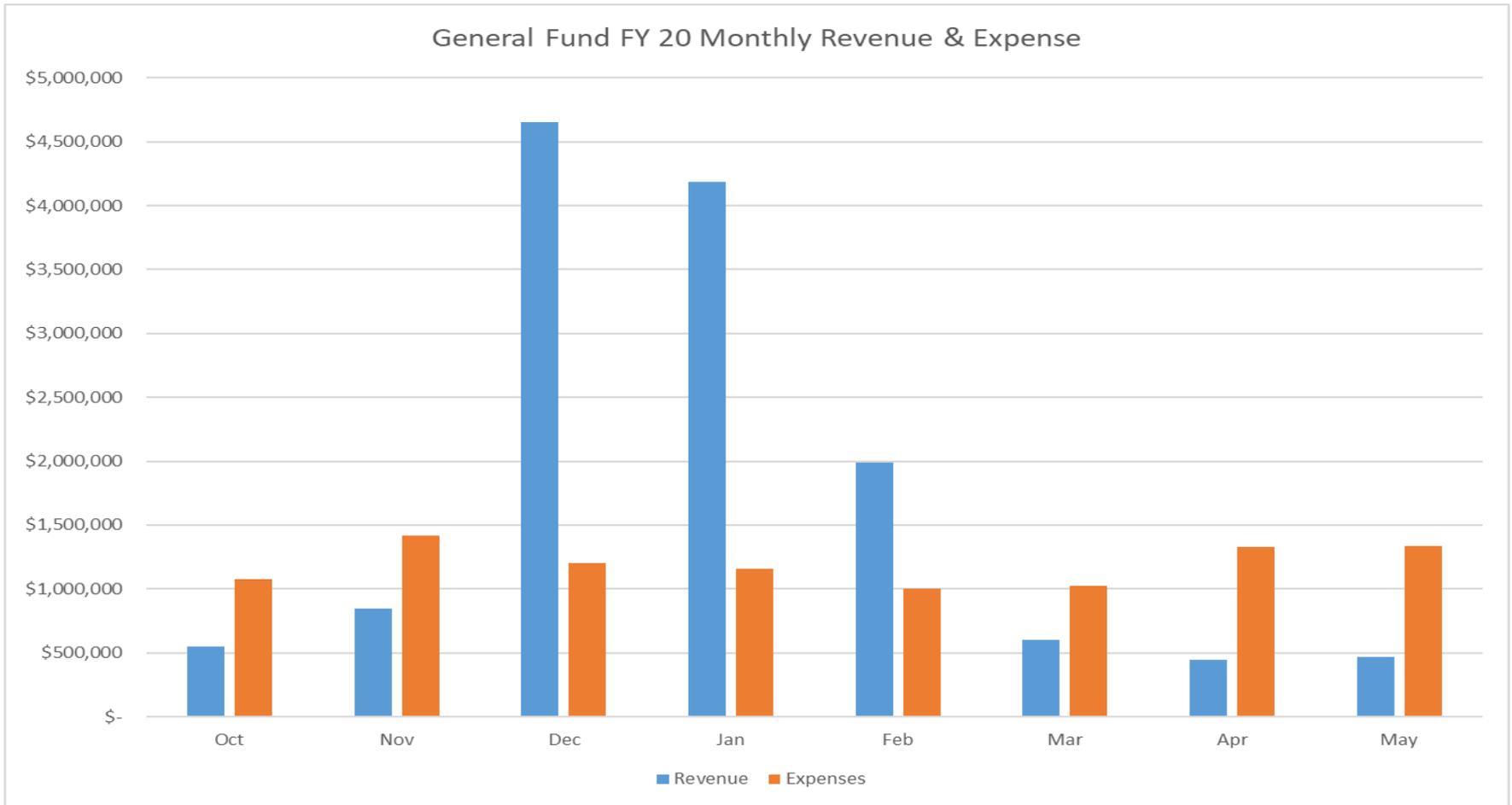
Fund Balance as % of Budgeted Expenditures

YTD Through May 2020 (67% of Fiscal Year)

	FY 20 Cumulative Fund Balance	FY 20 Budgeted Expenses	FY 20 Fund Balance as % of Expenses	FY 19 Cumulative Fund Balance	FY 19 Actual Expenses	FY 19 Fund Balance as % of Expenses
October	\$ 5,893,991	\$ 15,957,368	36.9%	\$ 5,338,279	\$ 14,513,572	36.8%
November	\$ 5,322,680	\$ 15,957,368	33.4%	\$ 5,633,489	\$ 14,513,572	38.8%
December	\$ 8,778,238	\$ 15,957,368	55.0%	\$ 7,706,080	\$ 14,513,572	53.1%
January	\$ 11,808,006	\$ 15,957,368	74.0%	\$ 9,771,978	\$ 14,513,572	67.3%
February	\$ 12,796,356	\$ 15,957,368	80.2%	\$ 10,088,681	\$ 14,513,572	69.5%
March	\$ 12,373,440	\$ 15,957,368	77.5%	\$ 10,985,291	\$ 14,513,572	75.7%
April	\$ 11,496,098	\$ 15,957,368	72.0%	\$ 10,469,848	\$ 14,513,572	72.1%
May	\$ 10,622,155	\$ 15,957,368	66.6%	\$ 9,526,775	\$ 14,513,572	65.6%
June				\$ 8,840,246	\$ 14,513,572	60.9%
July				\$ 8,144,922	\$ 14,513,572	56.1%
August				\$ 7,476,489	\$ 14,513,572	51.5%
September				\$ 6,421,578	\$ 14,513,572	44.2%

General Fund Revenue & Expense

YTD Through May 2020 (67% of Fiscal Year)



YTD Revenue - \$13,745,678 YTD Expense - \$9,545,101

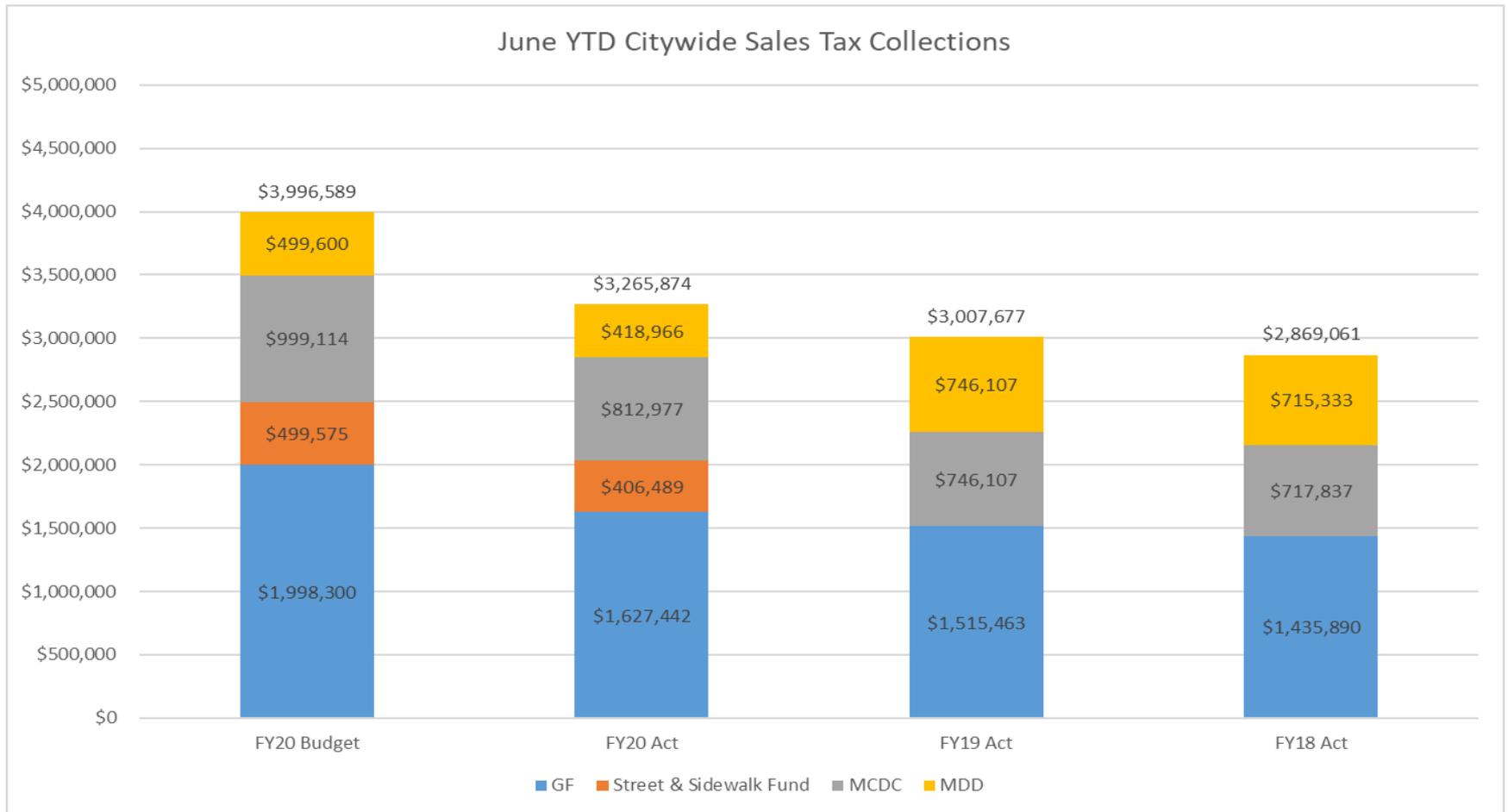
Sales Tax – 2%

General Fund/MDD/CDC/Street

	FY 2020	FY 2019	FY 2018	FY 2017
	<u>Oct 18-Sept 19</u>	<u>Oct 17-Sept 18</u>	<u>Oct 16-Sept 17</u>	<u>Oct 15-Sept 16</u>
October	332,305	311,877	308,156	315,225
November	385,538	347,938	336,892	367,586
December	363,004	331,466	297,325	317,271
January	344,060	326,562	328,223	325,215
February	462,255	402,678	380,808	393,289
March	322,522	279,575	273,084	278,629
April	300,936	284,635	248,758	273,618
May	392,399	372,171	379,727	380,817
June	362,857	350,775	316,088	315,550
July	0	364,812	346,439	364,693
August	0	409,720	363,636	346,099
September	<u>0</u>	<u>365,610</u>	<u>326,404</u>	<u>304,520</u>
Total	<u>3,265,874</u>	<u>4,147,818</u>	<u>3,905,540</u>	<u>3,982,512</u>

Sales Tax – 2%

General Fund/MDD/MDC/Street



Sales tax YTD has increased \$258,197 or 8.6% over FY19
 June sales tax increased \$12,081 or 3.4% over FY19

General Fund

YTD Through May 2020 (67% of Fiscal Year)

- Revenue collections through May are \$13,745,678 or 90.7% of the total annual budget.
- Revenue collection is \$498,083 more than FY 2019.
- Property taxes are \$434,876 more than FY 2019 .
- Permit and Licenses increased \$71,670.
- Expenditures through May are \$9,545,101 or 59.8% of the total annual budget.
- Expenditures are \$45,863 less than FY 2019.

General Fund

Unaudited FY 2020 Revenues

YTD Through May 2020 (67% of Fiscal Year)

Year to Date Gen Fund Revenues					
	Budget	Current Year	Last Year	Variance vs. Last Year F/(UF)	% Actual yr to date
<u>Revenue</u>	FY20	May-20	May-19		
Property tax	\$ 8,205,441	\$ 8,116,661	\$ 7,681,784	\$ 434,876	98.9%
Sales tax	1,998,300	1,466,454	1,360,312	106,142	73.4%
Franchise tax	902,500	876,283	922,362	(46,079)	97.1%
Permits & licenses	478,600	459,691	388,021	71,670	96.0%
Solid waste	1,260,301	806,328	783,516	22,812	64.0%
Other revenue	612,600	441,948	532,405	(90,457)	72.1%
Court revenue	244,900	131,713	153,116	(21,403)	53.8%
Other sources	1,446,600	1,446,600	1,426,078	20,522	100.0%
Total	\$ 15,149,242	\$ 13,745,678	\$ 13,247,595	\$ 498,083	90.7%

- Permits & Licenses
 - ✓ 0 SF permit issued in May 2020, FY 2020 = 44 YTD
 - ✓ 10 SF permit issued in May 2019, FY 2019 = 43 YTD

General Fund

Unaudited FY 2020 Expenditures

YTD Through May 2020 (67% of Fiscal Year)

	Year to Date Gen Fund Expenditures				
	Budget	Current Year	Last Year	Variance vs. Last Year F/(UF)	% Actual spent yr to date
	FY20	May-20	May-19		
Expenditures					
Administration	\$ 356,868	\$ 229,719	\$ 242,692	\$ 12,974	64.4%
Human Resources	368,690	247,149	268,626	21,477	67.0%
Information Technology	1,240,847	843,662	952,116	108,453	68.0%
City Council	307,053	143,881	114,477	(29,403)	46.9%
City Secretary	161,720	85,295	97,885	12,590	52.7%
Finance	700,405	446,842	417,166	(29,677)	63.8%
Fire	2,989,634	1,789,215	1,869,566	80,351	59.8%
Public Works	484,164	166,029	201,603	35,574	34.3%
Facilities	1,080,113	429,811	424,944	(4,867)	39.8%
Community Development	611,316	336,838	361,007	24,169	55.1%
Police	4,031,020	2,441,444	2,512,600	71,156	60.6%
Animal Control	188,317	104,060	112,524	8,464	55.3%
Recreation	488,876	262,399	292,877	30,478	53.7%
Parks	1,472,086	922,824	782,703	(140,121)	62.7%
Municipal Court	436,959	229,219	274,239	45,021	52.5%
Solid Waste	1,017,500	669,880	652,085	(17,795)	65.8%
Non Departmental	21,800	196,835	13,854	(182,981)	902.9%
Other Uses	-	-	-	-	-
Total	\$ 15,957,368	\$ 9,545,101	\$ 9,590,963	\$ 45,863	59.8%

Utility Fund

Unaudited FY 2020 Revenues & Expenditures YTD Through May 2020 (67% of Fiscal Year)

Revenues

- Revenue collections through May are \$7,057,47 or 58.5% of the total annual budget.
- Revenue collections are \$702,090 more than FY 2019.
- Water revenue increased \$979,719 and Sewer revenue decreased (\$2,670) compared to FY 2019.

Expenditures

- Expenditures through May are \$7,953,014 or 67.3% of the total annual budget.
- Expenditures are \$(89,408) greater than FY 2019.

Utility Fund

Unaudited FY 2020 Revenues & Expenditures YTD Through May 2020 (67% of Fiscal Year)

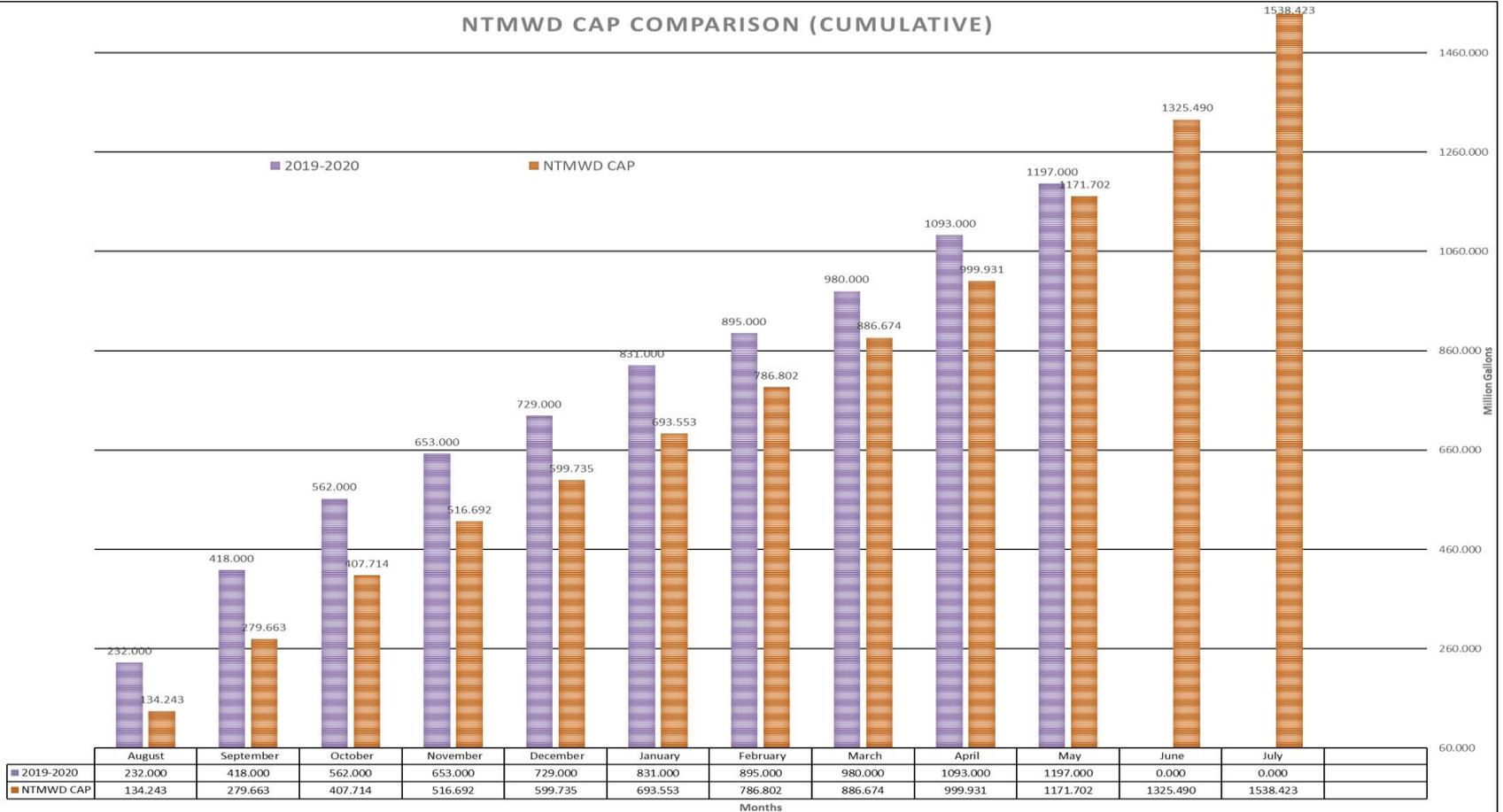
Year to Date Utility Fund Revenues					
	Budget	Current Year	Last Year	Variance vs. Last Year F/(UF)	% Actual yr to date
	FY20	May-20	May-19		
Other Revenue	\$ 233,449	\$ 158,056	\$ 168,282	\$ (10,226)	67.7%
Water Revenue	7,678,395	4,307,160	3,327,441	979,719	56.1%
Sewer Revenue	4,016,566	2,451,420	2,454,090	(2,670)	61.0%
Other Sources	140,500	140,411	405,144	(264,733)	99.9%
Total	\$ 12,068,910	\$ 7,057,047	\$ 6,354,956	\$ 702,090	58.5%

Year to Date Utility Fund Expenditures					
	Budget	Current Year	Last Year	Variance vs. Last Year F/(UF)	% Actual spent yr to date
	FY20	May-20	May-19		
Water Distribution	\$ 7,006,090	\$ 4,442,118	\$ 4,100,211	\$ (341,907)	63.4%
Wastewater Collection	3,212,484	2,225,899	2,477,063	251,164	69.3%
Billing & Collection	698,458	384,998	411,333	26,335	55.1%
Other Uses	900,000	900,000	875,000	(25,000)	100.0%
Total	\$ 11,817,032	\$ 7,953,014	\$ 7,863,607	\$ (89,408)	67.3%

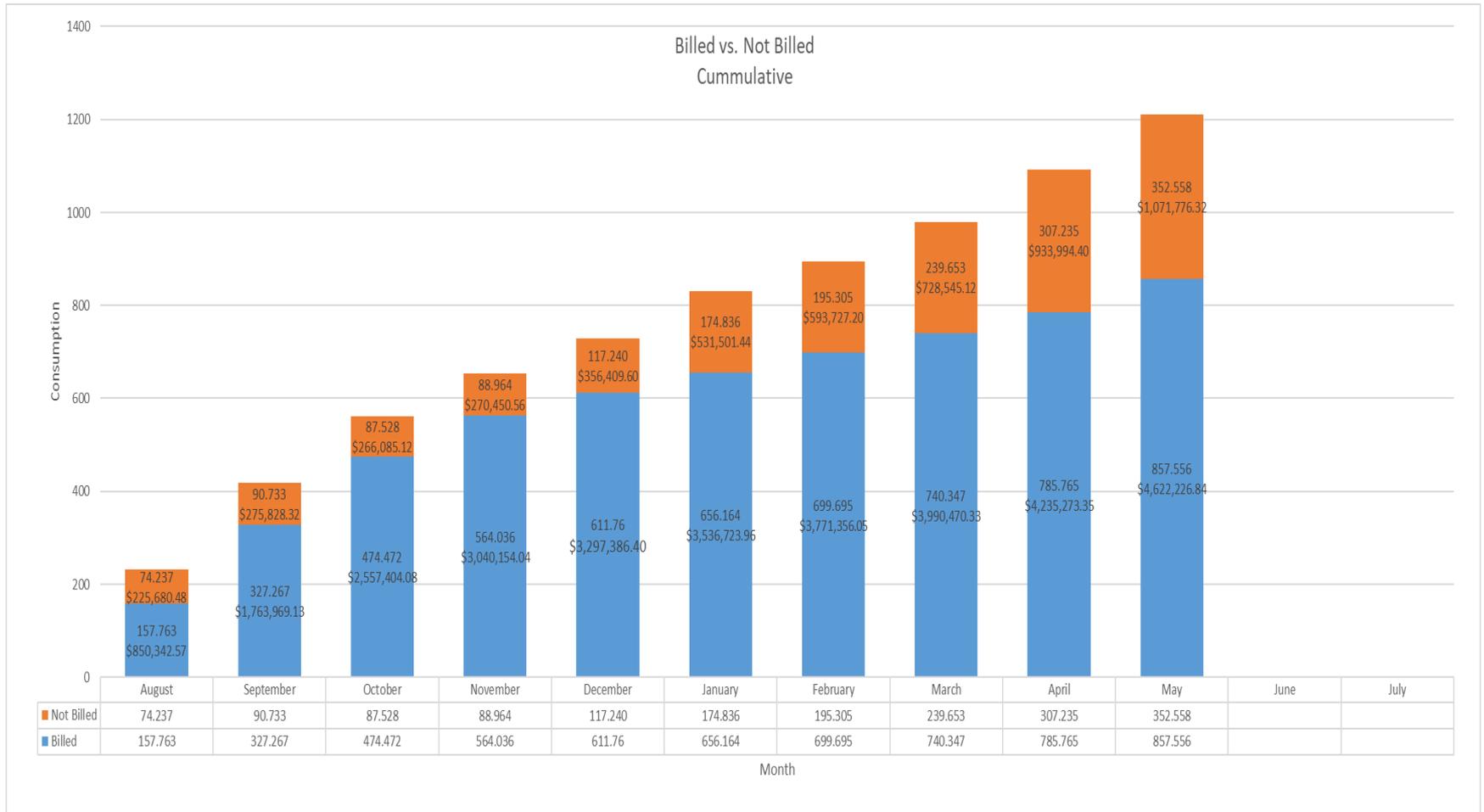
Water Usage Comparison

Water Year = 8/2019 – 7/2020

NTMWD CAP COMPARISON (CUMULATIVE)



Water Usage – Billed vs. Not Billed YTD Through May 22 (67% of Fiscal Year)





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Questions